BOLIVER WYMAN

Setting up immediate response capabilities

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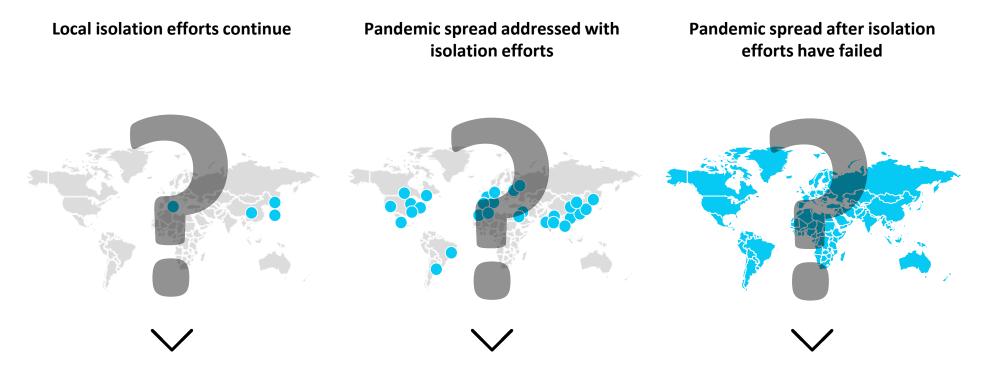
March 2020

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THE CORONA IMPACT ON SUPPLY CHAINS

Depending on the spread and isolation strategies, the impact on global supply chain will vary and may change substantially – your supply chain crisis response needs to think through all of them

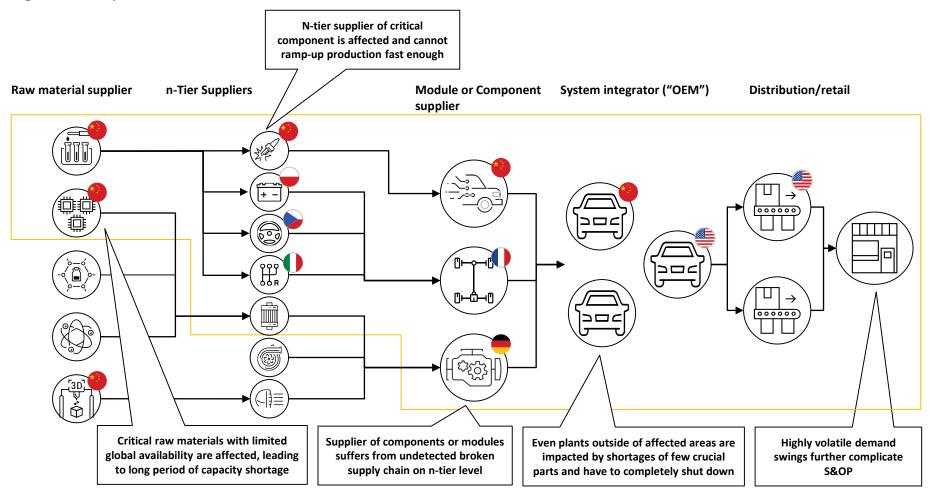


On-going **local disruptions** in global supply chain

Large-scale disruptions and lockdowns on all levels Broad range of **local and global** supply chain disturbances possible, triggered by capacity constraints on people and logistics side

MANUFACTURING IMPACT

Manufacturing companies have been buffeted in two waves: global supply chain disruption and internal operational regional disruptions



COVID-19 SUPPLY CHAIN RESPONSE RAMP UP: SUCCESS FACTORS

Tackling a COVID-19 supply chain crisis requires immediately establishing the ability to respond and securing the supply







Enable and support operations teams (procurement, manufacturing, logistics, quality, engineering) to safeguard immediate supply and to develop sustainable solutions

Quickly create **comprehensive transparency**

Rapidly set-up robust response team structures, governance and processes

on impact on complete supply chain

(operational and financial)

Establish Ability to respond



Establish decision authority for response team leadership and link to board of management Speed-up the development and implementation of mitigation actions for components with highly critical supply situation Secure supply Continuously challenge plausibility of actions to secure supply (supplier financial support, lead time management, alternative suppliers, insourcing, etc.)

IS YOUR COVID-19 SUPPLY CHAIN RESPONSE ADEQUATE?

⁹ Structures, Governance, Processes

- Is your response team sufficiently staffed, equipped, and focused solely on the task?
- Does the team have immediate and permanent access to the full organization and board-level decision makers?
- Do they run efficient real-time processes for issue identification, solution development, decisions, and reporting?

Comprehensive Transparency

- Do you know which parts of your full supply chain are potentially affected?
- Do you track the status of every potentially impacted part of the supply chain?
- Do you know the (financial) impact of every critically affected part of your supply chain on your own business?
- Do you know the impact on your customers' supply chains?

Organization Enabled

- Is every operations team potentially affected by a supply chain disruption trained to support transparency creation, solution development or implementation?
- Are capabilities and resources available to support the supply chain also beyond the organizational boundaries (transport, quality, engineering, ...)?



Crisis Management

- Has your response team leadership the authority to take the required decisions to solve disruptions?
- Does the response team have the right information at hand to take decisions immediately at scale that will impact significant parts of the business?
- Is the top management frequently updated on status and challenges?

$\stackrel{\frown}{=}$ Speedy Mitigation

- Do you have a clear framework on how to prioritize scarce resources and management attention?
- Does your solution development focus on the most critical parts: short time to impact and/or no solutions available?



Robust Plans

- Do you guide solution development with a standardized set of levers?
- Do you systematically require back-up plans for solutions that are not yet implemented?
- Are you prepared for new parts of the supply chain being affected?
- Do you have a back-up plan for your response team?

OUTLOOK: MID TO LONG TERM SUPPLY CHAIN MEASURES

Besides short term measures, companies need to increase their mitigation and preparation... after the crisis is before the crisis







Inbound Supply Chain

- How comprehensive is your supply chain risk management and how do you adjust your risk appetite?
- How resilient is your supply chain, or your supplier landscape?
- How and when to lock-in transportation capacities and prices?
- How much control do you need of core elements to better mitigate certain risks?
- How do you optimize for cost vs flexibility or even agility?
- Do you have a watch-tower on guard that spots weak signals and increases stock?
- ...

Outbound Supply Chain

- How much/where should you store products now before a likely reduction/shut-down of production?
- How to best ramp-up distribution flows again after the crisis (direct delivery vs. regular vs. ...)?
- How to flex your own distribution cost early on?
- How can you leverage the supply chain flexibility to your advantage in customer negotiations?
- How can you utilize supply chain agility as a competitive advantage e.g. to gain (and retain) share in times of supply disruptions?

• ...

S&OP considerations

- What's your hierarchy of products/production? In case of scare supplies, what gets produced/not?
- How does demand likely change shortly before, shortly after the crisis, how to best adapt production and the resulting supply chain?
- Should you change your share of made-to-stock/made-to-order in light of a crisis?
- Is a temporary slow-down in demand and supply the time to run more trails/how to use idle supply chain and production capacity best?
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OUR TEAM OF EXPERTS

Our Operations Practice experts have hands on experience across industries and have supported in supply chain crises such as Fukushima, earthquakes, global capacity shortages, and COVID-19



MICHAEL LIEROW Partner, Munich michael.lierow@ oliverwyman.com

- Operations
- Logistics / SCM
- Transportation and Services
- Aerospace



ROHIT SINGH Partner. Houston rohit.singh@ oliverwyman.com

- Operations
- Chemicals
- Oil & Gas
- Manufacturing Industries



ANDREW CHIEN Partner, Detroit andrew.chien@ oliverwyman.com

TIM HOYLAND

Partner. Dallas

tim.hoyland@

oliverwyman.com

Advanced engineering

Operations

• Aerospace

· Operations and sourcing Automotive & commercial vehicles



KEVIN HAUSER Partner, Detroit kevin.hauser@ oliverwyman.com

KARINA SWETTE

Partner, Dallas

karina.swette@

industries

• Oil & Gas

oliverwyman.com

Operations and sourcing

Distribution and retail

Operations and sourcing Manufacturing industries Automotive



LUTZ JAEDE Partner, Munich lutz.jaede@ oliverwyman.com

Johannes Berking

Partner, Hamburg

oliverwyman.com

Operations

Automotive

Manufacturing Industries

johannes.berking@

 Operations Manufacturing Industries High-tech



LARS STOLZ Partner, Munich lars.stolz@ oliverwyman.com

- Operations
- Automotive
- Engineered Products



HELEN LEIS Partner. New York helen.leis@ oliverwyman.com

- Operations
- Worked with Centers for Disease Control and Prevention (CDC)
- Consumer health
- Health Providers
- · Health insurance

- - Aerospace
 - Automotive

TUSHAR NARSANA

Partner, Detroit

tushar.narsana@

oliverwyman.com

Operations

Manufacturing Industries



STEFAN DOBLER Principal. New York stefan.dobler@ oliverwyman.com

- Operations
- Automotive
- Manufacturing Industries

COVID-19 RESOURCES



WHO COVID-19 Situation Reports

https://www.who.int/ emergencies/diseases/ novel-coronavirus-2019



CDC Resources

https://www.cdc.gov/coronavirus /2019-ncov/index.html



Oliver Wyman Perspectives

https://www.oliverwyman.com/ coronavirus

